

The following improvements have been slated for the October 17th Mobile Sales Tool – Monogram & MST-L release.

Monogram Updates

Enhanced Used Vehicle Unavailable (MST-L)

For used and certified vehicles that do not have complete information in Dealer Daily for dealers to promote, an updated page has been created in MST-L that will present online customers with minimal information.

Key Points:

- The option to save the vehicle to the user's Digital Garage has been added.
- User will not be able to access rebate, protection products and potential payment information for the incomplete vehicle.
- In the event a user attempts to look for an incomplete VIN that is with a different dealer, the enhanced page will show. However, owning dealer specific images and owning dealer specific stock numbers will not show.



Additional Notes:

- For used or certified vehicles that have an active recall, the existing page indicating that "Availability and Monthly Payments cannot be confirmed at this time."

AVAILABILITY AND MONTHLY PAYMENTS
CANNOT BE CONFIRMED AT THIS TIME.

To inquire about this specific vehicle, please contact your dealer. In the meantime, please continue to search our inventory for the right vehicle for you.

CONTACT DEALER

SEARCH INVENTORY

Incomplete Used Vehicle Lead

For used and certified vehicles that do not have complete information in Dealer Daily for dealers to promote online, but the vehicle may exist on the dealer's base website, a Dealer Contact Lead can be submitted by the customer and accessed via MST and Management Console.

Luxury Charles

2019 LEXUS ES 300h
58AB21B11KU002841

clux12@mail.com
Dealer Site

Dealer Contact

Created: MSTC - Today
Modified: MSTC - Today

When the lead is accessed in MST, the user will be taken to the Dashboard page in MST.

MONOGRAM

DASHBOARD VEHICLE TRADE-IN PRICING

LUXURY CHARLES

VEHICLE

ADD VEHICLE TO GET STARTED

GET STARTED

TRADE-IN¹

FIND OUT WHAT YOUR CURRENT VEHICLE'S TRADE-IN VALUE IS.

ADD VEHICLE

PRICING²

CALCULATE YOUR ESTIMATED MONTHLY PAYMENT.

VIEW PRICING

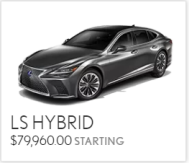
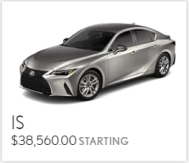
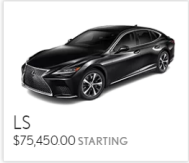
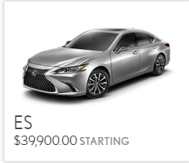
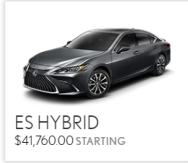
Clicking on the Vehicle Tab of the Dashboard page will route the user to the search inventory page in MST.

MONOGRAM [DASHBOARD](#) [VEHICLE](#) [TRADE-IN](#) [PRICING](#)

SEARCH INVENTORY

Search for VIN or Stock # or Model Code New L/Certified Pre-Owned

[SEDANS](#) [SUVS](#) [COUPES](#) [HYBRID & ELECTRIC](#) [PERFORMANCE](#)




If the user searches a vehicle with incomplete information, an updated page will be presented to the user that contains minimal information about the vehicle.

[← BACK TO INVENTORY](#)

2019 LEXUS ES 300h

A25AG239150 A



STOCK: TKU002841
VIN: 58AB21B1K1KU002841
MODEL CODE: 9040
Ext. Color: SILVER LINING METALLIC
Int. Color: CHATEAU W/ LINEAR ESPRESS

PRE-OWNED

[SELECT](#)

[OFFERS](#) [PACKAGES & ACCESSORIES](#) [DEALER OPTIONS](#) [PROTECTION PLANS](#)


Contact your dealer for available specials.

Key Points:

- User will not be able to access rebate, protection products, dealer options and potential payment information for the incomplete vehicle.
- Access to continue with a write-up is disabled
- Pricing and mileage will not display, even if info exists in Dealer Daily as a precaution to potential incomplete information
- Vehicles that have an active recall will have the ability to continue with a write-up

Confirm Availability CTA Update (MST-L)

The current 'Send to Dealer' button has been updated to 'Confirm Availability'.

FINANCE EXP. JAN 3, 2023 

\$1,096 MO.⁴¹ 6.82% APR³⁵

48 mos.³³ | \$4,713 down payment²⁴

START PURCHASE

CONFIRM AVAILABILITY

STEP 5. START PURCHASE

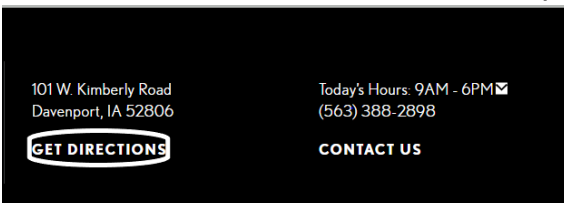
Save time by starting your purchase online, or share your estimate with your Monogram dealer, who will reach out to answer any questions you have.

START PURCHASE [CONFIRM AVAILABILITY](#)

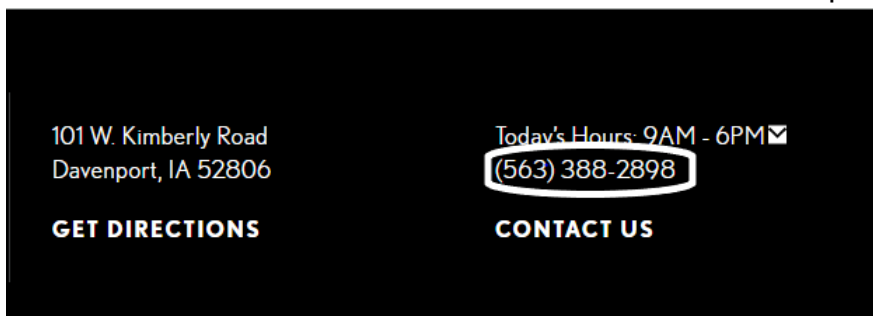
Contact Dealer Updates (MST-L)

Enhancements have been made to the available options for contacting a dealer (Get in Touch Modal and MST-L Footer).

- Get Directions is now a CTA that will open a map to the dealer's location



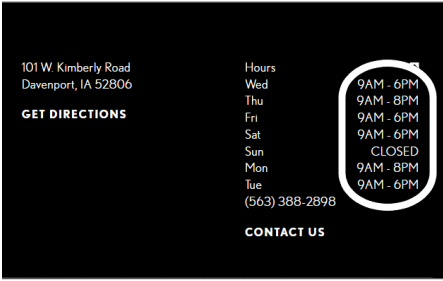
- The default browser action will now activate whenever the phone number is clicked.



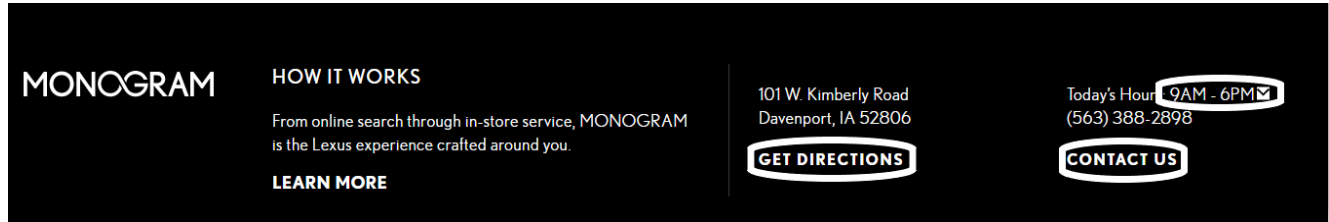
- The ability to expand and collapse the sales hours for the week has now been added

MST Release Notes

Build: October 17, 2022

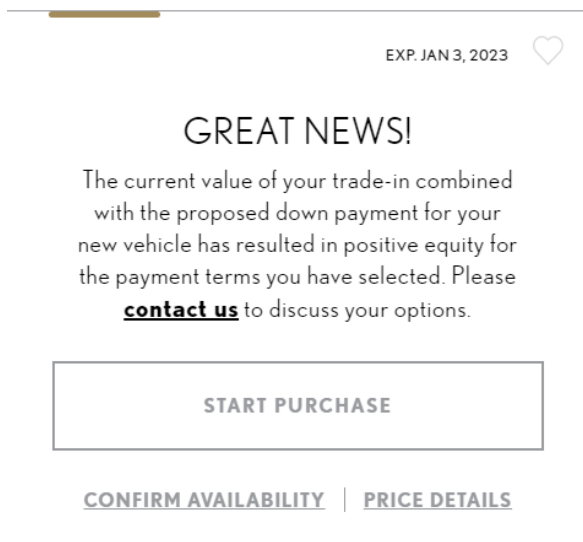


- The above three changes also apply to the footer of the MST-C page for each dealer



Positive Equity Lead Source

A new lead source has been created that will allow for a customer to contact the dealer to continue a purchase in the event that a customer has trade in equity that would exceed the purchase price of the vehicle they're interested in.



Reminders

REMINDERS

To contact Premier Support

- By email: send a message to PremierCare@toyota.com
- By phone: call 1-877-DLDAILY (1-877-353-2459), choose Option 2